



Premium Operative Carbide Burs

JUST \$109 FOR 100!

Why choose premium carbide burs from Hayes?

- + Precision manufacturing
- + Corrosion resistant
- + Long lasting
- + Maximum cutting efficiency



Great selection that includes:

- + All popular patterns
- + Round & pear-shaped
- + Amalgam prep & straight fissure crosscut burs

ALSO ASK US ABOUT OUR DIAMOND BURS!

COMPARE TO LEADING MANUFACTURER
SAVE UP TO \$60 PER 100 BURS!
* sold in packs of 100 only



DID YOU KNOW?

Handpiece manufacturers recommend at least 3 high-speeds per operatory ...

ARE YOU UP-TO-SPEED?

Reconditioned Handpieces

- + 6-month warranty
- + Half the price of new
- + Ask us for a list of makes/models



IMPROVE EFFICIENCY & SAVE YOUR PRACTICE MONEY

HandpieceHeadlines®

April - June 2011

Your Source for Industry Information



How Much Could OSHA Really Cost You?

OSHA inspections and the fines that follow create anxiety for most dentists and dental office managers. What are most dental practices cited for, and what is it costing them? By educating yourself on what OSHA is telling your colleagues, you can see where your own office needs improvement.

OSHA again to prove your compliance, or you may contest the findings before the independent Occupational Safety and Health Review Commission. Generally the actual fine paid to OSHA is less than the original fine if you meet with OSHA and implement changes to cure the citations.

areas that would be examined during an OSHA audit. Hayes also reviews some of the topics that an OSHA consultant would cover, should you choose to hire one. The Hayes training course includes one CE credit available online through Dentrek. Please contact your local Hayes office to schedule an appointment. *www.osha.gov **www.hcpro.com

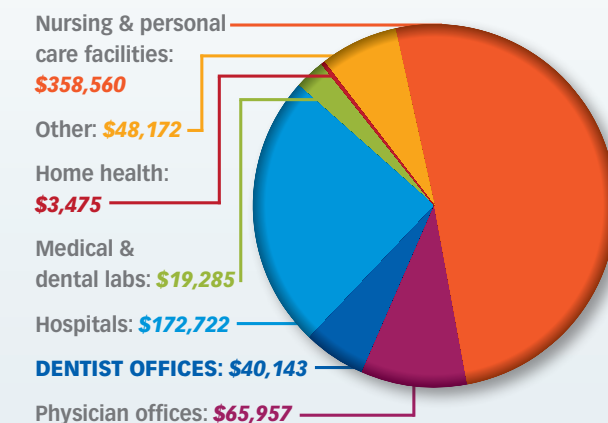
TOP 5 OSHA CITATIONS

According to OSHA*, the top 5 citations in 2009/2010 for dental offices were as follows:

1. Bloodborne Pathogens
2. Hazardous Communications
3. Personal Protective Equipment
4. Hazardous Waste Operations
5. Exit Routes

If OSHA determines that your office is in violation of OSHA regulations, you are cited at the time of inspection and given an initial fine. You typically have 15 business days from receipt of your citation to comply and meet with

2010 Healthcare Industry Citations**



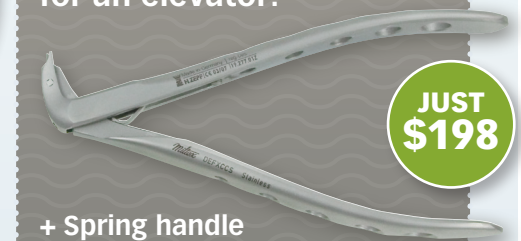
Source: OSHA statistics and data web page (www.osha.gov/oshstats/index.html). Accessed October 1, 2010.

WANT HELP?

Hayes Handpiece now offers practical, hands-on staff training sessions on OSHA and CDC pain relief. This one-hour course is free of charge to Hayes customers, and covers some of the key

Xcision® Crown Spreader

Quickly split a crown for rapid removal—No need for an elevator!



JUST \$198

- + Spring handle holds instrument securely in your hand
- + Set screw holds jaws in perfect alignment

Miltex
Redefining Excellence



STAFF TRAINING

WE'LL GET YOUR PRACTICE IN SHAPE!

Practical hands-on classes to improve staff productivity and patient safety

- + Handpiece maintenance (1 hour/1 CE credit)
- + Instrument processing (1 hour/1 CE credit)
- + Operatory Systems - Waterlines, Vacuum Lines, Air Pressures (1 hour/1 CE credit)
- + CDC & OSHA Pain Relief (1 hour/1 CE credit)

CE CREDIT AVAILABLE!

GET CDC & OSHA COMPLIANT

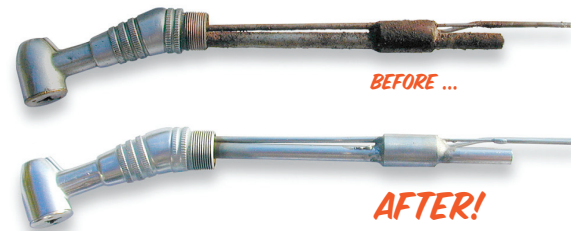
BREAKFAST OR LUNCH INCLUDED UPON REQUEST!

At participating locations.



FREE CLEANING with Every Handpiece Repair!

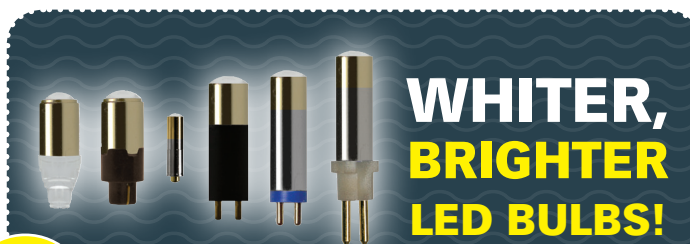
When we overhaul your handpiece, we do a deep cleaning both externally and internally.



All high-speed repairs include:

- + Remove all debris, including rust, from the drive air tube, exhaust tube and chip air and water tubes
- + Clean internal and external head and remove dents
- + Clean and polish external shell and fiber optic ports

CONTACT YOUR LOCAL HAYES OFFICE TO SCHEDULE A PICK UP



WHITER, BRIGHTER LED BULBS!

JUST \$79.99 PER BULB!

INCREASED VISIBILITY & ENHANCED CLINICAL OUTCOMES

UNIQUE SOLUTIONS TO IMPROVE EFFICIENCY & SAVE YOUR PRACTICE MONEY!



Disposable Prophy Angles
Latex-free!
STARTING AT 30¢ EACH!



Premium Carbide Burs
A great value!
AS LOW AS \$109 PER 100 BURS!



OneStep™ Handpiece Lubricant
Superior handpiece protection
 + Standard aerosol
 + Dropper bottle
 + 500 ml bottle for Adec Assistina
AS LOW AS \$29.99



Instrument Trade-In Program

Trade in any used scalers or curettes and get \$4 toward each NEW Hayes brand scaler or curette that you purchase
SAVE \$4 PER NEW INSTRUMENT WHEN YOU TRADE IN YOUR OLD ONES!



BLUE 32™ LED Curing Light

Exceptional quality for a value price!
 + High output of 1500 mw/cm²
 + Incremental curing time settings for different composites and thickness variations
JUST \$600!



Tidy Whites™ Original Handpiece & Instrument Wipes
Finally a convenient way to clean your handpieces!
ONLY \$16



Terminator Carbides NEW! Metal Cutting Burs

- + Less vibration for more patient comfort & less wear on handpiece
 - + Designed to cut through any metal, these burs easily handle enamel & dentin
 - + One-piece construction to eliminate breakage
 - + #557 and #330
- FAST CUTTING!**



Diamond Burs Excellent diamond particle exposure to ensure the fastest cut possible

- + Consistent grit size which makes for great handling
- + Enhanced particle coverage at the tip of the instrument



TwinPower Turbine® 45
Compact, 45° head & maximum torque!



Xcision® Extracting Forceps
Unique, light weight, ergonomic handle with circular openings that reduce hand and wrist fatigue



GripRite™ Petite Syringes
Shortened harpoon rods make aspiration easier for smaller hands
 + Silicone covered handles for a comfortable grip
 + 4 colors to choose from

ADDITIONAL SAVINGS WHEN YOU SPEND OVER \$500!

Contact Your Local Hayes Office to Place Your Order